

# FLAT-FEE BILLING



Is **Better** For  
Clients *and*  
Their Lawyers

Here's why...



CAPITAL APPELLATE ADVOCACY



**BIG LAW** *loves*

**billing litigation clients  
by the hour**



**Inefficiency  
pays!**





# **Boutique** law firms are more flexible



They can serve  
litigation clients  
*better* by using  
**flat-fee** billing...





**...Especially for  
handling **appeals**  
& writing  
**amicus briefs****



**Litigation clients want  
to know *in advance*  
exactly what they are  
getting into in terms of  
legal fees...**



The course of an **appeal** is usually very predictable...



So agreeing on a ***fixed flat-fee*** for an appeal, or each phase of an appeal, works well!



**Flat-fees** also work  
very well for  
preparation of  
**amicus briefs**



Better for Lawyers, Too

With hourly billing, it **pays**  
lawyers to be **inefficient**



but with flat-fee billing,  
it **pays** to be **efficient**

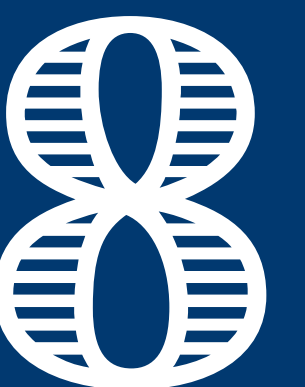




Better for Lawyers, Too



**Flat-fee billing liberates  
appellate attorneys  
to produce their  
best work**





**Lawyers** can  
devote the  
time they need

**& clients** don't have to  
pay hourly rates for  
unproductive time or  
on-the-job training



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